Shaping Tomorrow's Real Estate Industry

REAL *Trends*

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Presents the Top 25 Residential Brokers

We are please to present this list of the 25 largest firms in the United States from our survey of more than 860 leading brokerage firms. This ranking is of the largest diversified real estate service providers that reported at least one settlement service in addition to brokerage.

	COMPANY	HEADQUARTERS	CLOSED TRANSACTION SIDES	SETTLEMENT SERVICES TRANSACTIONS	TOTAL
1.	NRT, Incorporates	Parsippany, NJ	497,472	182,914	680,386
2.	HomeServices of America, Inc.	Edina, MN	203,502	186,681	390,183
3.	The Long & Foster Companies	Fairfax, VA	115,189	51,230	166,419
4.	Prudential Fox & Roach Realtors	Devon, PA	34,851	34,277	69,128
5.	Real Living, Inc.	Columbus, OH	40,296	16,919	57,215
6.	Howard Hanna Holdings	Pittsburgh, PA	29,713	24,209	53,922
7.	Crye-Leike, Inc.	Memphis. TN	28,427	16,059	44,486
8.	John L. Scott Real Estate	Bellevue, WA	26,864	10,912	37,776
9.	GMAC Real Estate	Oak Brook, IL	30,611	6,497	37,108
10.	Allen Tate Company	Charlotte, NC	18,854	14,188	33,042
11.	Coldwell Banker Success Realty	Scottsdale, AZ	23,528	7,750	31,278
12.	Shorewest Realtors, Inc.	Brookfield, WI	13,712	16,398	30,110
13.	Watson Realty Corp. Realtors	Jacksonville, FL	19,808	10,092	29,898
14.	Prudential California/Nevada/Texas	Pleasanton, CA	17,406	8,134	25,540
15.	Real Estate One	Southfield, MI	17,037	7,349	24,386
16.	First Weber Group, Inc.	Madison, WI	13,425	10,947	24,372
17.	Realty USA	Orchard Park, NY	20,291	3,585	23,876
18.	First Team Real Estate	Costa Mesa, CA	12,496	11,200	23,696
19.	RE/MAX Equity Group, Inc.	Portland, OR	18,521	4,894	23,415
20.	Baird & Warner	Chicago, IL	18,912	4,264	23,176
21.	Coldwell Banker HomeSale Services	Lancaster, PA	13,073	6,901	19,974
22.	Award-Superstars	Rancho Santa Maria, CA	9,375	9,755	19,130
23.	Metro Brokers, Inc./GMAC	Atlanta, GA	11,033	7,886	18,919
24.	William E. Wood & Assoc.	Virginia Beach, VA	9,552	8,670	18,222
25.	Prudential Douglas Elliman RE	South Huntington, NY	13,614	3,844	17,458

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REAL *Trends* is the nation's leading publisher of trends and analysis on the residential real estate brokerage industry. For 18 years REAL *Trends* has provided its monthly readers with information concerning changes in the business of brokerage, from the Internet to the entry of new forms of brokerage services.

REAL *Trends* gathers and publishes information about the largest firms in the brokerage industry. We collect information on yearly sales, transactions, sales of related products and changes in productivity. Firms are ranked based on the number of closed transactions in the most recent calendar year. Submissions are verified by sources outside the firm.